

March 20, 2020

RE: COVID-19 Update

Dear Aesculap Partner,


Aesculap is actively monitoring the effects of the spread of Coronavirus in the U.S. At this time, we are singularly focused on the health and safety of our employees, families, customers, patients and communities. Please be assured that we remain committed to being responsive, providing excellent service and staying connected with our partners across the industry.

What is Aesculap doing to navigate this challenge?

- Created a cross-functional task force that meets regularly to monitor all facets of this dynamic situation and proactively adjust our business to meet the needs of our customers. This task force is made up of our Executive Team plus representatives from our Sales, Marketing, Operations, Medical Affairs, Sales and Marketing Operations, Human Resources and Legal groups.
- Implemented staffing and preventative practices across our entire organization to ensure the safety of our employees.
- Enabled uninterrupted remote Customer Service access.
- Working closely with our supply chain partners to help ensure that there is no disruption in the provision of our products to our customers.
- Adjusting the manner in which we provide our products and services to our customers to ensure our compliance with the new policies and procedures established by the facilities.
- Referring to the Centers for Disease Control, the World Health Organization and other public health agencies to determine our course of action.

If you have any questions, please reach out to your designated Aesculap management partner. We will update you on the situation as new information becomes available, and we thank you for your continued cooperation as we all work together to address the needs of our patients who depend on us. We've been focused on improving the quality of patients' lives for more than 150 years and will continue to do so.

Thank you,



Chuck DiNardo
President